



OXENTIA

Oxford's Global
Innovation Consultancy

Oxentia for a sustainable future

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Oxentia's Offering



Service areas

Consulting (strategic support for technology transfer and innovation strategy)

Accelerators and capacity building (entrepreneurship for development)

Training (ATTP accredited courses, bespoke curricula)

Sectors

Corporate clients

Higher Education & Research Institutes

Governments & Local Authorities

Oxentia's corporate services



Innovation process & culture



Leadership & Intrapreneurship



Capacity building & facilitated workshops



Systems & processes



Innovation Culture

Portfolio Optimisation



Licensing & sales



Scouting



(Re)positioning



Accelerators

Solving Global Challenges through Entrepreneurship



Since 2020, Oxentia has partnered with Santander to deliver Open Innovation (Challenge) programmes around priority themes for the bank.

This has included the ***Santander X Environmental challenge***, a global call for entrepreneurs with innovative solutions to build a more sustainable future by fostering green financing and investments and solutions to help companies, individuals to measure and minimise their environmental impact.

The current ***Santander X Global Challenge / Countdown to Zero*** Oxentia is working on, in collaboration with Santander and Formula 1, is looking for solutions that can play a role in the future of mobility with net zero emissions, make transportation more environmentally friendly and create credible offsets through CO₂ sequestration, capture and utilisation.

Scouting for Sustainable Innovations



Oxentia is working with NGK Insulators, a major manufacturer of ceramic products to source innovation opportunities to enable them to enter new markets within the carbon capture space.



Oxentia worked with, KNPC, a national downstream oil and gas company based in Kuwait, to find opportunities and technologies that will allow them to capture and utilise the CO₂ generated during their operations to create high value carbon products.

Technology Road-mapping and Incubator



Oxentia was appointed by the Carbon Trust, the UK Government's leading low-carbon agency, to create a **clean energy incubator** commercialising technologies with a carbon saving potential.

Oxentia supported **14 early-stage environmental companies** providing technical due diligence, technology development planning, IP strategy development, market validation and development, business planning and engineering support.



Oxentia worked closely with the Oxfordshire-based low-carbon consultancy Low Carbon Maintenance Ltd (LCMB) to design an **innovation strategy** that ensures to meet the future requirements of key customers and markets.

Technology Valuation and Licensing Support



Oxentia **supported out-licensing** of a novel Lithium-Sulphur battery technology

Confidential

major Spanish energy company

developed marketing materials for the technology in consultation with the client's technical team

performed valuation of the technology using multiple valuation methodologies

supported the client in market outreach to find potential licensees.

This work resulted in the client company establishing a route to license the technology, including a long-list of potential licensees, a short-list of "warm leads" for licensing, and technology valuations for priority markets performed using three different methodologies

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